

# Easy, Remote Management for European Wide Network



**E**ET Nordic, a European IT-distributor based in Denmark, has a wide corporate network throughout Europe. Security is the key element of the network, however, EET needed a solution that could offer them easy, remote management for their distributed network as well 24/7 availability.

## **EET Nordic, Need for easy management and European IT-distributor high availability**

EET Nordic is a European IT-distributor. EET were originally using a leading distributor based in Denmark with access and security solution as a branch offices in Norway, Sweden, firewall and for VPN connections.

Finland, France, Italy, Spain and As the network grew and became the Netherlands as well as a wide more and more business critical it customer base among IT-resellers became more and more apparent in Europe.

The company develops that the access and security its own products under solution was insufficient for the MicroMemory, MicroStorage and company's requirements. MicroNetwork trademarks and also works closely with world leading "It was becoming increasingly IT-manufacturers including HP, difficult to manage our solution. Canon, Lexmark and Epson. We had to send an engineer to manage the firewall

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*"Multi-Link guarantees optimal network performance and it is highly appreciated by EET personnel"*

*Lars Liljeroth-IT Manager, EET*

located at each All EET's offices are linked to each of our sites and that was a huge other with VPN connections via the drain on the resources we needed Internet and the company has to maintain our central network. developed a real-time web We had also outgrown the solution, which enables all EET's capabilities of the original firewall business-critical operations such as such as the basic management and ordering, invoicing and purchasing monitoring features.", explains Liljeroth.

"Our decision to look for corporate network is vital for us, a new solution came about in the we live through it. Therefore, an Spring of 2002, when a couple of 'always available' network is ISPs announced they had financial crucial", says EET's IT Manager Lars problems. It was at this point we Liljeroth. agreed that, because we could not risk our Internet connections, we would change our ISP and that this would also be a good time to consider a new firewall and VPN solution".

As an IT-distributor, EET was familiar with many firewall solutions and this time they knew exactly what they were looking for: a secure firewall and VPN solution for multiple VPNs, easy and cost effective

management of their geographically distributed network, high availability of their business critical network and the flexibility of a solution which can grow and change according to future needs.

#### **Ease of Installation**

After a period of evaluation and testing EET recognised that StoneGate offered them the solution which met their stringent requirements." StoneGate provided the widest range of features important to EET", Liljeroth explains. "We knew that the reinforced firewall would give us strong network security and it was an added bonus that high availability and load balancing were included as standard in the basic solution".

The installation roll out program was complicated, since it required the change of both firewall and ISP at the same time throughout Europe. The project was started in mid-January and completed at the end of February, although the actual shift was done over one weekend! "We were well prepared and the change was well planned so in the end the transition only required a five minute break in our network time. It was amazing and lot easier than we expected it to be," recounts Lars Liljeroth. "We worked very closely

*Conduct business in  
confidence.*



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with Stonesoft during the planning and implementation phase. Their technical people were very accommodating and we have to say that they are very skilled".

The advanced StoneGate GUI allows EET to administer the whole company network remotely from one site. "This centralised, remote management has already helped to make savings in management hours, labour costs and travelling costs" says Lars Liljeroth. "The system is adaptable, however, if required, we can distribute management and define multiple administrator levels, so that our local administrators can manage their own firewall."

StoneGate's Multi-Link feature has enabled EET to use multiple ISPs for the company's Internet connections and VPNs. Multi-Link guarantees optimal

network performance and it is highly appreciated by EET personnel. "We are using two Internet connections at our headquarters in Copenhagen where the load is the highest" states Lars Liljeroth.

EET furthermore has high expectations on StoneGate's future development. "We were surprised by StoneGate's compatibility with other security applications and hardware in our network. StoneGate supports for example AES/Rijndael encryption. Stonesoft is really developing the solution in a good way and there are great features coming up in this product. We expect StoneGate to serve our needs even better in the future. Having used StoneGate now for a while, we can say that we are content with StoneGate and Stonesoft services. We find StoneGate a very good solution for us", concludes Liljeroth.

#### **EET in Brief**

*Founded in 1988 EET Nordic is a European IT-distributor with offices in Denmark, Norway, Sweden, Finland, France, Italy, Netherlands and Spain. EET Nordic develops its own products under MicroMemory, MicroStorage and MicroNetwork trademarks and also works closely together with world's leading IT-manufacturers including HP, Canon, Lexmark, Epson and has a wide customer base among IT-resellers in Europe. The company has over 160 associates and sales in excess of 1 mia.kr.*

## STONESOFT EXPERIENCE

Legal professionals rely on Stonesoft's StoneGate platform to provide integrated network security and business continuity through advanced firewall, VPN and IPS solutions. Stonesoft's unified platform is designed to provide the most secure, available, manageable and scalable solutions for players of all sizes in the legal profession.

Stonesoft Corporation (HEX: SFT1V) is an innovative provider of integrated network security and business continuity. Its StoneGate™ Security Platform unifies firewall, VPN and IPS, blending network security and end-to-end availability into a unified and centrally managed system for distributed enterprises where security, uptime, and ease of use are essential. StoneGate incorporates the award-winning load-balancing technology of StoneBeat®.

Founded in 1990, Stonesoft Corporation has corporate headquarters in Helsinki, Finland; Americas regional headquarters in Atlanta, Georgia; and Asia Pacific regional headquarters in Singapore. For more information, go to [www.stonesoft.com](http://www.stonesoft.com).



## THE STONEGATE PLATFORM

As the first highly available, load balancing network security solution of its kind, StoneGate sets a new standard for FW, VPN and IPS solutions. StoneGate provides a unified security platform with active-active clustering, load balancing and bandwidth aggregation for multiple Internet links and ability to transparently fail-over VPNs, all with the security and connectivity of an integrated FW/VPN.

- **Multi-Link Technology™** – Seamless fail-over between multiple ISPs and FW clusters for always-on connections
- **Increased Performance** – Analyzes and utilizes fastest possible connection through integrated intelligent load balancing between ISPs and FWs.
- **Multi-Layer Inspection™** – Combines the best aspects of application proxy firewalls with traditional packet filtering and stateful inspection technologies
- **Reduce Costs** – Eliminate network complexities and costs associated with multiple vendor solutions and travel time
- **Unified, Central Management** – Robust remote management, along with simple remote update, alert center management, reporting, diagram editor and hierarchy policy updates. Also integrates FW and VPN with StoneGate's IDS Plus solution into a unified platform.

StoneGate is available either as a software-based solution that capitalizes on existing hardware investments, or as Stonesoft's own integrated appliance eliminating complexity and costs associated with multiple-vendor solutions. All of Stonesoft's appliances include the standard enterprise level features with the only difference being the number of physical interfaces and performance level.

**STONESOFT**  
[www.stonesoft.com](http://www.stonesoft.com)

Stonesoft Corporation (HEX: SFT1V)  
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